

## Message Text

UNCLASSIFIED

PAGE 01 BONN 06582 111645Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----083655 120617Z /15

R 111636Z APR 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7540  
USMISSION USBERLIN  
AMCONSUL FRANKFURT  
AMCONSUL HAMBURG  
AMCONSUL STUTTGART

UNCLAS BONN 06582

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - KERRY INTERNATIONAL, INC.,  
GREAT NECK, N.Y.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

KLIMA SERVICE KG  
BANDELSTR. 3  
D-1000 BERLIN 21, GERMANY  
CONTACT: HERR KLAUS HOHBERG  
PHONE: (030) 394-31-03  
C

COMMENT: FIRM IS A MEDIUM-SIZED WEST BERLIN DISTRIBUTOR  
OF SANITARY SUPPLIES IN LOCAL MARKET. FOR PRODUCT  
OFFERED THERE COULD BE POTENTIAL MARKET IN BERLIN.  
INTERESTED FIRM WAS ESTABLISHED IN 1969, EMPLOYS 8.  
WELL-MANAGED COMPANY HAS ACHIEVED SUBSTANTIAL  
EXPANSION OF ITS MARKET SHARE - IN RELATIVELY BRIEF  
TIME. FIRM OFFERS GOOD PROSPECTS FOR DEVELOPING NEW  
PRODUCT LINES IN THIS MARKET. MR. HOHBERG WOULD LIKE  
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ADDITIONAL PRODUCT LITERATURE IN GERMAN, IF AVAILABLE.  
HE DESIRES DIRECT CONTACT WITH THE ADS CLIENT.  
BANK/FINANCIAL REFERENCE: BERLINER BANK AG, HARDEN-  
BERSTRASSE 32, D-1000 BERLIN 12, GERMANY, PHONE: (030)  
31-091.

HERBERT SCHREIBER KG

DIEFENBACHWEG 1

D-6320 ALSFELD/HESSEN

CONTACT: MR. GIRGOLEIT, MGR.

PHONE: 06631/2288

COMMENT: THIS IS A MEDIUM SIZED MANUFACTURER OF  
CLEANING AGENTS AND WHOLESALER OF ADDITIONAL SANITARY  
AGENTS AND SUPPLIES. THE FIRM HAS 30 EMPLOYEES, AND  
AN ANNUAL SALES VOLUME OF DM 4 MILLION. IT HAS A  
GOOD REPUTATION AND NO DEROGATORY INFORMATION WAS  
RECEIVED.

HANS SCHATTSCHEIDER

COLONNADEN 46

D-2000 HAMBURG 36

CONTACT: MR. BUEHRIND

PHONE: 040-340159

M. DUB UEBERSEE-HANDEL

INH. GUENTER WEHRBERGER

POSTFACH 1148

D-6972 TAUBERBISCHOFHEIM

CONTACT: HERR WEHRBERGER

PHONE: 09341-2581

COMMENT: FIRM IS A WHOLESALER IN COSMETICS AND  
ACCESSORIES, ALREADY REPRESENTS ITALIAN AND SWISS  
COMPANIES. FAVORABLY KNOWN TO THE CONSULATE GENERAL  
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STUTTGART.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN06582  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780156-1227  
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**From:** BONN  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 115220b3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3014677  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - KERRY INTERNATIONAL, INC., GREAT NECK, N.Y. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/115220b3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014